



FCI Appoints Gilson Engineering As Sales Rep Firm for Florida

San Marcos, CA — A global leader in thermal dispersion technology and air/gas mass flow measurement, Fluid Components International (FCI) is pleased to announce the appointment of Gilson Engineering of Florida as its new and exclusive representative in the state, with exception of the panhandle, effective June 1, 2020.

Adam Schleyhahn, FCI's Director of Sales, announced the appointment and said, "The appointment of Gilson Engineering of Florida expands FCI's ability to support its growing customer base and its requirements in Florida. The sales engineers at Gilson have a deep knowledge of FCI products and the process industries in the state of Florida."

With a rich 56-year history of supporting customer instrumentation needs, Gilson has represented FCI in western Pennsylvania, the state of West Virginia and eastern Ohio for over 35 years. Schleyhahn continued, "The team at Gilson has been a dedicated FCI partner in helping our mutual customers succeed in measuring plant air and gases accurately, reliably and at the industry's lowest life-cycle costs to support their bottom lines."

Shawn Gilson, President, said, "We are pleased to now also represent FCI's product lines in the state of Florida. Our company has a steadfast devotion to the customer and constantly strives to make it easier for customers to do business with us. With a well-trained inside applications engineering team, a live flow lab and a strong digital presence, we have consistently found ways to make instrumentation expertise widely available for the benefit of the customer."

Gilson Engineering of Florida has fielded an outside sales engineering team in the state since 1994. The company's decades of instrument sales experience, existing relationships and knowledge of customer applications and rigorous technical training makes this team well prepared to solve application problems and support FCI customers in the wastewater, chemical, power and other process industries.

FCI's products are requested by name in many of the world's most demanding industries and environments for flow instrumentation. They are recognized for their precision measurement accuracy and repeatability in harsh conditions, where their high performance ensures both end-product quality and operational safety. The company offers a broad range of application solutions from off-the-shelf devices to custom systems.



-MORE-

With no moving parts and minimal invasiveness, FCI's thermal flow meters provide a highly repeatable, accurate, low cost, easy to install solution for air and gas flow measurements. FCI provides flow meters suitable for applications in pipes and ducts, as small as 1/4 inch [6 mm] to the largest of stacks.

FCI's broad line of flow switches detects, monitors and alarms on the flow of all liquids and gases. They are designed for accurate, highly repeatable trip-point sensitivity in water, oils, chemicals as well as air and any gas in industrial plants and processes.

These rugged electronic flow switches have no moving parts to foul, clog or stick, resulting in exceptional reliability with no maintenance. FCI offers the industry's largest choice of process connections to ensure compatibility and ease of installation with most every pipe type and size.

Fluid Components International is a global company committed to meeting the needs of its customers through innovative solutions for the most challenging requirements for sensing, and measuring flow, pressure and temperature of gases.